

Plus Indemnity can provide cover for a wide range of Professional Services. This guide is to assist you with understanding the Professional Services we will consider and those we are unable to write.

The Broker Portal will automatically quote the ★ and + Professional Services, it will Refer the ◆ Professions for further underwriting consideration, and ⓧ will also Refer allowing us to provide you a formal response.

### How to Use the Guide

- ★ These Professional Services fit within our growth appetite and for qualifying risks we will consider to provide terms less 10% on any transferred business based on same or no material change in exposure (Expiring Schedule is required)  
**We encourage you to utilise our Broker Portal to obtain terms.**
- + These are target Professional Services  
**We encourage you to utilise our Broker Portal to obtain terms.**
- ◆ Further input, guidance or additional information may be required before providing terms to allow us to underwrite the risk accordingly.  
**We encourage you to utilise our Broker Portal to provide additional supporting documents and information to assist with underwriting the risk.**
- ⓧ These risks are not within our appetite and it is unlikely we will be able to provide a quotation.

This reflects our commitment to provide comprehensive and competitive professional indemnity insurance solutions, along with developing and building relationships with our Affiliated Brokers.

### General & Miscellaneous

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|--|---|---|
| ★ Air Cargo Consulting                                 | ★ Human Resource Consulting                             | ★ Records Management Consulting                 |
| ◆ Air Pollution Consulting                             | ★ Industrial Relations Consulting                       | ★ Rural Financial Counselling                   |
| ⊘ Aviation Consulting                                  | ★ Management Consulting                                 | ★ Research (Industrial & Scientific) Consulting |
| ★ BASIX Energy rating consulting                       | ★ Meteorological Consulting                             | ◆ Security Consulting                           |
| ★ Business Consulting                                  | ◆ Migration Agency (Registered)                         | ★ Social Worker                                 |
| ★ Change Management Consultant (HR/Management related) | ◆ Machinery and Equipment Valuation                     | ★ Sociology                                     |
| ★ Communication (PR) Consulting                        | ◆ Materials Handling Consulting                         | ★ Solar Energy Consulting                       |
| ◆ Corrosion Consulting                                 | ◆ Marine Consulting                                     | ★ Sustainability (Home) Assessing               |
| ★ Convention Coordination                              | ★ Marketing Consulting                                  | ★ Travel Agency &/or Consulting                 |
| ★ Criminology  | ★ Market Research Consulting                            | ◆ Technical Consulting                          |
| ★ Economic Consulting                                  | ★ Materials Testing Consulting                          | ★ Inspection & Testing Services                 |
| ◆ Environmental & Pollution Consulting                 | ★ NATHERS Assessing                                     | ★ Telecommunications Consulting                 |
| ★ Energy Rating (BASIX & NATHERS)                      | ★ Natural Resource Consulting                           | ★ Tourism Consulting                            |
| ★ Emergency Plan Consulting                            | ★ Oceanographic Consulting                              | ⊘ Tour Operator                                 |
| ★ Executive Coaching & Mentoring                       | ◆ Odour pollution Consulting                            | ★ Transportation Consulting                     |
| ★ Event Management & Co-Coordination                   | ⊘ Pest Control Consulting                               | ★ Translation / Interpretation                  |
| ★ Forestry Services & Consulting                       | ★ Personnel /Recruitment /Employment Agent / Consulting | ★ Textile Consulting                            |
| ★ Food Consulting                                      | ★ Public Relations Consulting                           | ★ Water Conservation Consulting                 |
| ★ Food Hygiene Consulting                              | ★ Project Managers (other than IT and Construction)     | ★ Wedding Planning                              |
| ★ Food Safety Auditing                                 | ◆ Quality Assurance Auditing                            | ★ Wine Industry Consulting                      |
| ★ Food Technology Consulting                           | ★ Quality Assurance Consulting                          | ◆ Water Pollution Consulting                    |

### General & Miscellaneous

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|--|--|---------------------------------------|
| ★ Advertising Agency   | ★ Energy Broking Consulting              | ★ Productivity Consulting             |
| ◆ Art Auctioneering  | ★ Energy Management Consulting           | ★ Radio Frequency Engineering         |
| ★ Anthropology   | ◆ Facility Management Consulting         | ◆ Religious Organisation              |
| ★ Arbitration & Mediation Services                           | ◆ Facility Management                    | ★ Relocation Consulting               |
| ★ Archaeology  | ★ Family Welfare Consulting              | ★ Research Consulting                 |
| ◆ Facility Asset Management (Mining, Production, Mechanical) | ★ Family Welfare Organization            | ★ Risk Engineering                    |
| ◆ Facility Asset Management (Municipal)                      | ★ Fleet Management Services              | ◆ Secretariat Services                |
| ★ Beauty Therapy   | ★ Forensic Engineering                   | ◆ Sporting Association                |
| ⊘ Boat & Yacht Broking                                       | ★ Forensic Investigation Consulting      | ★ Sports Management Consulting        |
| ⊘ Boat & Yacht Designing                                     | ★ Funeral Directing                      | ★ Statistical Consulting              |
| ◆ Cargo (Marine) Surveying                                   | ★ Graphic Design                         | ★ Trade Association                   |
| ★ Community Advice Centre                                    | ★ Heritage Consulting                    | ◆ Technical Writing                   |
| ⊘ Coaching (Sports)  | ◆ Industrial Designer                    | ◆ Telephone Answering / Telemarketing |
| ★ Community Association                                      | ◆ Investigation                          | ⊘ Trade Union                         |
| ◆ Courier Service  | ★ Lifestyle Management Consulting        | ★ Video Production Consulting         |
| ★ Customs Shipping & Forwarding Agency                       | ★ Logistics Consulting                   | ★ Water Resources Management          |
| ★ Customs Agency   | ★ Marriage, Family, Personal Counselling | ★ Workcover Consulting                |
| ★ Disability Association                                     | ◆ Marine Surveying                       | ★ Welfare Association                 |
| ★ Disability Access Consulting                               | ⊘ Naval Architecture                     | ★ Wildlife Consulting                 |
| ★ Disaster Recovery Consulting                               | ◆ Photographer / Cameraman               | ★ Workflow Consulting                 |
| ★ Diving Services  | ★ Professional Association               | ◆ Writing Consulting                  |
| ★ Ecological Consulting                                      | ★ Procurement Consulting                 | ★ Zoology                             |
| ◆ Environmental Association                                  |  |                                       |

### Education – Information Technology

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|---|--|---|---|---|--|
| ⊘ | Ballet School & Dance Tuition          | ★ | IT Business Analyst                             | ◆ | IT Software Sales (Own Developed)            |
| ◆ | Scuba Diving Instruction (Commercial)  | ★ | CAD/CAM Programming                             | ◆ | IT Software Sales (Third Party)              |
| ◆ | Driver Training                        | ★ | Data Cabling Design and Consulting              | ◆ | Enterprise Resource Programming              |
| ★ | Education Consulting                   | ★ | Disaster Recovery Services                      | ◆ | Customer Relationship Management             |
| ⊘ | Kindergarten                           | ◆ | Information Technology Security services        | ◆ | Supply Chain Management                      |
| ★ | Life Coaching                          | ★ | Networking/Communications service provider      | ◆ | Business Process Reengineering               |
| ⊘ | Private School                         | ★ | IT Network Support                              | ★ | IT Systems Integration                       |
| ★ | Registered Training Organisation (RTO) | ★ | Cloud Computing Infrastructure service provider | ★ | IT Systems Architecture/Design               |
| ⊘ | Primary Schools                        | ★ | Cloud Computing Platform service provider       | ★ | Data Warehousing                             |
| ◆ | Scuba Diving Instructor (Recreational) | ★ | Cloud Computing Software service provider       | ★ | IT Training and Education                    |
| ⊘ | Secondary Schools/Colleges             | ★ | Multimedia/Recreational Software Programming    | ★ | Web Display, Administration & Graphic Design |
| ★ | Teaching                               | ◆ | Process Control (Scada + PLC) Programming       | ★ | IT Systems Architecture/Design               |
| ★ | Training & Development Consulting      | ◆ | Medical Software Programming                    | ★ | Wireless Application Design                  |
| ⊘ | Universities                           | ★ | IT Hardware Engineering/ Maintenance            | ◆ | Web Hosting                                  |
| ★ | Workplace Training                     | ★ | Facilities/Asset Management                     | ★ | Interactive Web & Mobility Applications      |
| ★ | Yoga Instruction                       | ★ | IT Software Programming                         | ★ | Portal Development                           |
|   |  | ★ | IT Project Management                           | ★ | Website Design Services                      |
|   |  | ◆ | IT Hardware Sales (Own Developed)               | ★ | Web Portal Programming                       |
|   |  | ◆ | IT Hardware Sales                               |   |  |

### Engineering – Architecture - Surveying

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|---|--|---|--|---|--|
| + | Acoustic Engineering   | ◆ | Fire engineering                                 | ★ | Refrigeration Engineering                        |
| ⊘ | Aeronautical Engineering                                     | + | Fire Protection / Safety Engineering             | ★ | Safety Engineering                               |
| ◆ | Agricultural Engineering                                     | ◆ | Geo-technical Engineering (Soil testing)         | ⊘ | Specific Project (Annual)                        |
| ★ | Audio Visual Systems Engineering                             | ★ | Geological Consulting                            | ⊘ | Specific Project (Multi-year)                    |
| ⊘ | Building Certifier   | ◆ | Geological Consulting (Mining)                   | ◆ | Structural Engineering                           |
| + | Building Hydraulic Design Engineering                        | ⊘ | Geological Engineering                           | ◆ | Telecommunications Engineering                   |
| ◆ | Biomedical Engineering                                       | ◆ | Harbour Engineering                              | ◆ | Traffic Engineering                              |
| ◆ | Building Inspection  | ◆ | Hydro Electric Engineering                       | ◆ | Waste Management Consulting                      |
| ◆ | Building Consulting  | ◆ | Process Engineering                              | ◆ | Wind Engineering                                 |
| ◆ | Building Design  | ★ | Heating/Ventilation/Air-Conditioning Engineering | ◆ | Water Treatment / Sewage Engineering             |
| + | Building Inspection (Victorian Building Act activities only) | ◆ | Hydrology  | ★ | Architecture                                     |
| ◆ | Chemical Engineering   | ★ | Hydraulic Engineering                            | ★ | Architectural Drafting                           |
| ◆ | Chemical Science   | + | Hydrogeological Engineering                      | ⊘ | Design for Construction (Architectural, Non-Eng) |
| ★ | Civil Engineering  | ★ | Lighting Design and Consulting                   | ★ | Golf Course Design                               |
| + | Construction Management                                      | ◆ | Marine Engineering                               | ★ | Interior Design                                  |
| ◆ | Concrete Testing & Investigation                             | + | Metallurgical Engineering                        | ★ | Landscape Design                                 |
| ⊘ | Design for Construction - (non-apartment residential)        | ★ | Mechanical Engineering                           | ★ | Landscape Architecture                           |
| ⊘ | Design for Construction (Engineering, Non-Architectural)     | ◆ | Mining / Minerals Processing Engineering         | ★ | Town Planning                                    |
| ◆ | Design for Manufacture/Installation                          | ★ | Non Destructive Testing Consulting               | + | Plumbing Consulting                              |
| ★ | Drainage Sewerage & Water Supply Consulting                  | ◆ | Petrochemical, Chemical, Natural Gas Consulting  | ★ | Urban Planning                                   |
| ★ | Electrical Engineering                                       | ◆ | Property Development Manager                     | ◆ | Building Surveying                               |
| ★ | Electrical Inspections                                       | ◆ | Power & Energy Engineering                       | ★ | Cartography                                      |
| ◆ | Environmental Auditing                                       | ⊘ | Pre-purchase Inspection Services                 | + | Cost Estimation                                  |
| + | Engineering Drafting   | + | Project Managers (Construction Projects)         | ◆ | Hydrographic Surveying                           |
| ◆ | Environmental Engineering                                    | ⊘ | Project PI                                       | ★ | Land Surveying                                   |
| ◆ | Environmental Impact Assessing                               | ◆ | Pressure Vessel Inspection                       | + | Quantity Surveying                               |
| ★ | Electronic Engineering                                       | ◆ | Railway Engineering Consulting                   | ★ | Engineering Surveying                            |
| ◆ | Façade Engineering   | + | Refractory Engineering                           | ◆ | Mining Surveying                                 |

### Health

◆ Acupuncture	★ Fitness Instruction / Personal Training	⊘ Podiatric Surgeons
★ Social Services Advocacy	◆ Hairdressing	✚ Psychoanalysis
★ Aerobics Instructor	⊘ Chiropractor	⊘ Psychiatry
◆ Aged Care Consulting	◆ Hostel for the Aged	✚ Psychological Counselling
◆ Allergy & Asthma Consulting	★ Hygiene Consulting	✚ Psychotherapy
◆ Alternative Health Services	★ Lactation Consulting	◆ Radiography
◆ Ambulance Officer	◆ Medical Clinic	⊘ Radiology
◆ Analytical Chemist	◆ Medical Imaging Clinic	⊘ Radiation Therapy
◆ Laboratories (Commercial testing)	⊘ Midwifery	✚ Rehabilitation Counselling
★ Audiometry	★ Naturopathy	◆ Rehabilitation Services
★ Audiology	✚ Registered Nurse	✚ Respite Care Services
⊘ Child Care (Early Learning) Centre	✚ Nursing Services	★ Retirement Village
★ Chiropodist	★ Nutrition Consulting	⊘ Sonography
★ Community Health Centre	★ Occupational Health and Safety Consulting	★ Speech Pathology
★ Crematorium Services	◆ Occupational Therapy	★ Speech Therapy
⊘ Disability and Personal Care Services Provider	★ Optometrist	★ Therapeutic Massage
◆ Day Surgery	⊘ Osteopathy	◆ Toxicology Consulting
★ Dental Hygienist	⊘ Pathology Laboratories	◆ Clinical Trials Facilitation and Management
◆ Dental Technician	⊘ Pathology	★ Weight Loss Counselling
◆ Dentist	✚ Pharmacist	★ Welfare provider
◆ Dermatology	⊘ Private Hospital	★ Welfare Consulting
★ Drug & Alcohol Counselling	⊘ Physiotherapy	★ Community Welfare Consulting
★ Dieticians	⊘ Private Nursing Home	★ Workplace Assessment
⊘ Doctor	◆ Podiatry	

### Accountants – Finance - Insurance

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|---|--|---|---|
| + | Accountancy (Accounts Preparation)                       | ⊘ | Mortgage Management                                     |
| + | Accounting (Other)                                       | ◆ | Mortgage Origination                                    |
| ◆ | Liquidator / Insolvency Practitioner                     | ◆ | Superannuation Fund Administration                      |
| + | Accountancy (Management Services)                        | ⊘ | Superannuation Trustee                                  |
| + | Accountancy (Taxation)                                   | + | Taxation Agency   |
| ⊘ | Actuarial Services                                       | ⊘ | Trustee & Executor Services                             |
| ◆ | Accountancy (Forensic)                                   | ⊘ | Trustee Services  |
| ◆ | Accountancy (Audit)                                      | + | Wage Assessing  |
| ★ | Bookkeeping  | ⊘ | Authorised Representatives (general insurance products) |
| ◆ | Business Broking   | ⊘ | Authorised Representatives (life insurance products)    |
| + | Debt Collection & Mercantile Agency                      | ★ | Insurance Investigation                                 |
| + | Financial Counselling                                    | ⊘ | Insurance Agency  |
| ◆ | Finance / Mortgage Broking                               | ⊘ | Insurance Broking                                       |
| + | Financial Risk Management                                | ⊘ | Insurance Company                                       |
| ⊘ | Financial Planning Consulting and Life Insurance Broking | ★ | Insurance Assessing & Loss Adjusting                    |
| ⊘ | Franchisor   | ★ | Insurance Surveying / Risk Engineering                  |
| ⊘ | Friendly Society   | ⊘ | Life Insurance Broking                                  |
| ⊘ | Fund Management  | ⊘ | Life Assurance Agents                                   |
| ⊘ | Investment Consulting                                    | ★ | Loss Assessing  |
| ⊘ | Licensed Security Dealer                                 | ★ | Loss Control & Management Consulting                    |
| ⊘ | Managed Investment Scheme                                | ★ | Risk Management Consulting                              |
| ◆ | Mortgage Broking   | ⊘ | Underwriting Agency                                     |

### Agriculture – Government – Legal - Media

- ★ Agricultural Consulting
- ★ Agronomy
- ★ Animal Breeding
- ★ Aquaculture Consulting
- ◆ Arborist - consulting only and excluding tree felling
- ★ Artificial Breeding Services
- ◆ Bloodstock Agency
- ◆ Export Livestock Veterinary Consulting
- ★ Farm Management Advisory Service
- ✚ Farm Consulting
- ★ Horticultural Consulting
- ★ Primary Production Trade Association
- ★ Stock & Station Agency
- ◆ Veterinary Services (Bloodstock)
- ◆ Veterinary Services (Equine)
- ◆ Veterinary Services (Greyhound)
- ★ Veterinary Services (Livestock)
- ★ Veterinary Services (Small/Pets)
- ★ Veterinary Laboratory Services

- ★ Wool Broking
- ◆ Media Editor
- ◆ Media Publications
- ◆ Government Advisory Organization
- ◆ Local Government Authority
- ◆ Municipal / Shire Councils
- ⊘ Barrister
- ◆ Conveyancing Services
- ★ Justice of the Peace
- ◆ Legal Costing Services
- ◆ Land Broking
- ★ Civil Marriage Celebrant
- ◆ Patent Attorney
- ◆ Process Server
- ◆ Patent & Trade Mark Attorney
- ⊘ Share Registry Services
- ◆ Solicitors
- ◆ Title Searching
- ◆ Trademark Development &/or Investigation



### Real Estate

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|---|--|---|--|
| ◆ | Valuation (Fine art)                                   | ◆ | Real Estate Sales (Shopping Centre < 10.0m)      |
| ★ | Real Estate Auctioneering                              | ◆ | Real Estate Sales (Shopping Centre > 10.0m)      |
| ⊘ | Body Corporate Management &/or Strata Title Management | ◆ | Real Estate Sales (Other Commercial > & < 10.0m) |
| ◆ | Hotel & Motel Broking                                  | ◆ | Real Estate Sales (Industrial < 10.0m)           |
| ◆ | Motel Management Consulting                            | ◆ | Real Estate Sales (Industrial > 10.0m)           |
| + | On-Site Property Management                            | ⊘ | Mortgage Valuation                               |
| + | Property Consulting                                    | ⊘ | Non Mortgage Valuation                           |
| ⊘ | Property & Inspection Reports                          | ◆ | Business Valuations                              |
| ◆ | Property Management (Commercial)                       | ⊘ | Valuation (Residential Non CBD off the plan)     |
| ◆ | Property Management (Residential)                      | ⊘ | Valuation (Residential Non CBD other)            |
| ◆ | Property Management (Shopping Centres)                 | ⊘ | Valuation (Residential CBD Off the plan)         |
| ◆ | Property Management (Commercial/Industrial < 10m)      | ⊘ | Valuation (Residential CBD Re-Sell)              |
| ◆ | Property Management (Commercial/Industrial > 10m)      | ⊘ | Valuation (Shopping Centre < \$10m)              |
| ◆ | Real Estate Sales (Residential - Non CDB Off the Plan) | ⊘ | Valuation (Shopping Centre > \$10m)              |
| + | Real Estate Sales (Residential - Non CBD Other)        | ⊘ | Valuation (Commercial/Industrial < \$10m)        |
| ◆ | Real Estate Sales (Residential - CDB Off the Plan)     | ⊘ | Valuation (Commercial/Industrial > \$10m)        |
| ◆ | Real Estate Sales (Residential - CDB Resell)           | ⊘ | Strata Title Management                          |